



## PROJECT CENTURY



### The Legal Industry's Most Advanced Contract Intelligence Solution

**Overview:** Our client is the legal industry's premier contract intelligence platform, combining proprietary AI-powered technology with unmatched accuracy and insight. Its revolutionary solution detects and extracts complex terms and clauses from contracts, storing them in a robust graph database for advanced analysis. A conversational AI interface makes intelligence instantly accessible across the organization, enabling faster, more informed decision-making at scale. The Company's proven performance in business-critical environments has earned the trust of leading organizations such as Chevron, Moderna, Honeywell, and the U.S. Air Force.

**Expertise:** Natural language processing is among the most complex fields in artificial intelligence. Contract review demands exceptional precision and near-perfect recall; overlooking even a single agreement can result in significant financial losses. The Company's innovative platform leverages AI to gather knowledge from popular sites, take notes, coordinate meetings, create tasks, answer content-related questions, and provide a cloud dashboard for storing all the information and data searched. This enables clients to securely record and store their data, including all information searched from various sources.

Our Client's solution serves Contract Lifecycle Management (CLM), Enterprise Legal Management (ELM), and Contract Management (CM) platforms, along with legal service providers and enterprise clients. Its proprietary technology stack combines a generative large language model, a highly fine-tuned transformer, and a neural vector engine, delivering 97% accuracy in contract analysis, enabling scalable growth and a clear competitive advantage in a rapidly expanding market.

**Market:** The global Contract Intelligence market was valued at \$815.2 million in 2023 and is projected to grow at a 23.8% CAGR through 2030. Expansion is driven by rising investments in technologies that automate and optimize legal processes, enhancing law firm productivity, profitability, and operational efficiency. As organizations accelerate digital transformation, our Client's technology is replacing inefficient manual contract management. By delivering faster workflows, improved accessibility, and actionable insights, the Company enables agile, precise management of expanding contract volumes, setting a new standard for efficiency and accuracy in the industry.

**Opportunity:** Our Client is the highest-performing contract intelligence solution in the world, with a profitable, proven, and scalable competitive advantage. With a world-class management team, loyal customer base, and significant pipeline of opportunities, the Company seeks a partner with the sales and marketing infrastructure to capitalize on its momentum and accelerate its growth. Kensington Park Capital has been engaged to help find that partner.

### Key Highlights

- Highest-Performing Contract Intelligence Platform Available
- 95% Accuracy
- Proprietary technology trusted by Fortune 500 companies
- 2025 (E) Revenue: \$4.9M
- Y/Y Growth: 96%