



PROJECT CLEAR PIPES



Greater Tampa's Leading & Most Trusted Plumbing Provider

Our Client is a family-owned and operated, full-service plumbing solutions provider serving residential and commercial customers across the greater Tampa region. With decades of combined experience, the Company delivers comprehensive and critical plumbing services, including repair, replacement, maintenance, and 24/7 emergency response. Known for reliability, technical expertise, and customer-first service, our Client has built an exceptional reputation supported by repeat customers and consistent referral volume.

Service Area: The Company operates across one of Florida's fastest-growing metropolitan regions, including Tampa, St. Petersburg, Clearwater, and surrounding communities. Strong population growth, ongoing residential development, and continued infrastructure investment drive sustained demand for essential plumbing services. Aging housing stock, combined with frequent severe weather events such as hurricanes and flooding, further fuels the consistent demand for repair, replacement, and emergency services.

Expertise: Our Client has built an exceptional regional reputation through high-quality workmanship, responsive service, and adherence to industry best practices. The Company offers a full suite of plumbing services, including leak detection, repiping, water heater installation, sewer and drain solutions, and 24/7 emergency response. A skilled, licensed workforce, supported by best-in-class training, advanced equipment, and scalable operating procedures, delivers consistent service quality. The ongoing shortage of qualified plumbers in Florida further enhances the value of the Company's experienced team and established brand.

Market: Florida is among the largest and fastest-growing plumbing markets in the U.S., benefiting from a national plumbing industry estimated to generate \$170B in annual revenue in 2025. Demand is driven by population growth, climate-related infrastructure stress, an aging housing market, and increased renovation activity and water-efficiency upgrades. Stringent regulatory requirements and a limited skilled labor pool reinforce the advantages of established plumbing providers.

Opportunity: Our Client represents a scalable, well-positioned platform within a resilient and expanding market. With strong brand recognition, recurring customer demand, and consistent cash flow, the business is well-suited for continued expansion through geographic growth, service line diversification, and operational optimization. The Company seeks a strategic partner to accelerate growth and capitalize on long-term demand across Florida's essential plumbing services sector. Kensington Park Capital has been engaged to lead that search.

Key Highlights

- Scalable platform in high-growth Florida market
- Regionally recognized for exceptional customer service and a deeply rooted customer base
- Thousands of five-star verified reviews
- U.S. Plumbing Market: \$170B
- 2025 Revenue: \$4.3M
- 2025 Adjusted EBITDA: \$1.3M